

## PRICING AND COMPENSATION

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish Cisco Servers and Software to the City of Mesa at the price(s) stated below. This bid is for the specified products only, identified by part number below – **NO SUBSTITUTES WILL BE ACCEPTED.** Bids including other products will be deemed non-responsive and will not be considered.

| Item No.  | Description   | Unit Price  | Qty | Total Price  |
|---|---|-------------|-----|--------------|
| 1   | CISCO Server Blade, UCS B230 M2 Blade<br>Server w/o CPU, Memory B230<br>Cisco Part No.-B230-BASE-M2UPG  | \$ 2,623.38 | 2   | \$ 5,246.76  |
| 2   | CISCO Server Accessories, 2.4 GHZ E7-2870<br>130W 10C-30M CACHE B230<br>Cisco Part No.- UCS-CPU-E72870  | \$ 3,698.08 | 4   | \$ 14,792.32 |
| 3   | CISCO Server Accessories, 16GB DDR3-<br>1333MHZ-RDIMM/PC3-10600/2X8GB B230<br>Cisco Part No.- A02-M316GB3-2   | \$ 321.52   | 32  | \$ 10,288.64 |
| 4   | CISCO Server Accessories, 32GB Low Height<br>7MM SATA SSD HOT PLUG/DR B230<br>Cisco Part No.- N20-D032SSD   | \$ 630.45   | 4   | \$ 2,521.80  |
| 5   | CISCO Server Accessories, UCS M81KR<br>Virtual Interface Card/PCIE/2-port 10Gb<br>Cisco Part No.- N20-AC0002  | \$ 547.65   | 2   | \$ 1,095.30  |
| 6   | Server Warranty CISCO UC SUPPORT<br>24X7X4On-Site B230 M2 BLADE<br>Cisco Part No.- CON-UCS7-B230M2U   | \$ 231.54   | 2   | \$ 463.08    |
| 7   | CPU Heat Sink for UCS B230 M1 Blade<br>Cisco Part No. – N20-BHTS6   | \$ 0.00     | 4   | \$ 0.00      |
| 8   | Bundle Kit – Bundle Component for A02-<br>M316GB3 Memory Kits<br>Cisco Part No. – A02-MEMKIT-008B   | \$ 0.00     | 64  | \$ 0.00      |
| 9   | VMware vSphere Enterprise Plus (v.5)<br>License – 1 Processor with 1 Yr. 24X7 Support<br><b>Note: Only 2 CPU Requested</b><br>Cisco Part No. – VMW-VS-ENTP-1A | \$ 2,364.54 | 2   | \$ 4,729.08  |
| VMW-VS-ENTP-1A Cisco requires that you purchase 2x<br>CON-ISV1-VSENTPIA for \$ 806.92 each <b>Total Bid</b> |   |             |     | \$ 39,136.98 |
| <del>Total \$1,613.84 we will try to order without but</del>  |   |             |     |              |

may be required by Cisco.

This Bid is only for these items and Insight cannot extend the bid price over 180 days.

Vendor Name Insight Public Sector, Inc.

Date: 2/20/12